



## CHILDREN'S THERAPY CENTER

*Celebrate what is. Commit to what can be.*

### **REVENUE & EXPENSES FY19-20**

CTC has long sought to diversify its revenue stream. We rely on federal, state and municipal support; medical insurance reimbursements; proceeds from the sale of SPIO® orthoses; donations from individuals; and revenue generated from income properties.

<b>REVENUE</b>	<b>FY20</b>
School District	54%
Contracts/Other Public Funding	15%
Insurance/Medicaid	21%
SPIO® (Stabilizing Pressure Input Orthosis)*	6%
Private Fundraising	2%
Other	2%

\*All proceeds made through the sales of SPIO® are used to help fund Children's Therapy Center's mission of serving children with special needs. Visit them at [spioworks.com](http://spioworks.com)

<b>EXPENSES</b>	<b>FY20</b>
Programs/Services	86%
Administration	9%
SPIO	5%